

## Marketing Landscape Guide

MARKETING MIX **OBJECTIVE MEDIA TYPE** RELATIONS PROMOTIONAL MIX **CHANNEL TYPES CHANNELS TARGETING TARGETING TYPES CONSUMER RELATIONS PROMOTION ADVERTISING AWARENESS** PAID **NETWORK TV DEMOGRAPHIC AGE VIDEO PUBLIC RELATIONS ENGAGEMENT PRODUCT** DIRECT MARKETING **EARNED AUDIO CABLE TV BEHAVIORAL GENDER SALES PROMOTION** CONVERSION OWNED **PRICE** PRINT **DIGITAL TV** DAYPART **PARENTAL STATUS PUBLICITY** LOYALTY **OUT-OF-HOME PLACE ON-DEMAND VIDEO** CONTEXTUAL **INCOME LEVEL** PERSONAL SELLING **ADVOCACY SEARCH SPOT RADIO** RETARGETING **BROWSING HISTORY SOCIAL LIVE READ RADIO CUSTOMER MATCH PURCHASE HISTORY** DISPLAY **ONLINE RADIO** LOOKALIKE TIME OF DAY **PRESS PODCASTS** LOCATION DAY OF THE WEEK **NEWSPAPER EVENTS** INTERESTS **GUERRILLA** MAGAZINE DMA **WEBSITES BILLBOARDS** COUNTRY **BLOGS** TRANSIT/STREET STATE/TERRITORY **MOBILE APPS POSTERS** CITY CRM **GOOGLE ADS ADDRESS BRICK & MORTAR BING ADS ZIP CODE ECOMMERCE AMAZON ADS IP ADDRESS** REPUTATION **EMAIL** SEO **EMPLOYEES FACEBOOK PHONE GEOFENCE** INSTAGRAM **PARTNERS BEACON** COLLATERAL **TWITTER** WORD OF MOUTH LINKEDIN **SNAPCHAT PINTEREST REDDIT DISPLAY NETWORKS AD EXCHANGES** DIRECT-TO-PUBLISHER **NATIVE ADS DIRECT MAIL EMAIL** MESSAGING **AMAZON ONLINE STORE GOOGLE MY BUSINESS** YELP **GLASSDOOR**